

November 8, 2017

Consolidated Financial Results

for the 2nd quarter of FY 2017

The logo for ZENSHO, featuring the word "ZENSHO" in a bold, blue, sans-serif font. The letter "Z" is stylized with a diagonal line through it.

ZENSHO HOLDINGS CO., LTD.

Disclaimer

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ZENSHO HOLDINGS CO., LTD.

- Net Sales 290.9 billion yen (YoY +8.3%)
Operating Profit 10.0 billion yen (YoY -5.9%)
Profit attributable to owners of parent 5.1 billion yen (YoY +3.8%)
- Same store sales (YoY)
 - Consolidated 100.5%
 - Gyudon 101.8%
 - Family Dining 99.1%
 - Fast Food Service 100.7%
- New Store Openings TOTAL 103 outlets
 - (Japan 46 outlets)
 - (Overseas 57 outlets)
- Interim dividend is 9 yen per share. With year end dividend of 9 yen, which is announced as our current plan, total dividends for FY2017 will be 18 yen per share.

Income Statement

Financial Results for 2Q, FY2017

ZENSHO

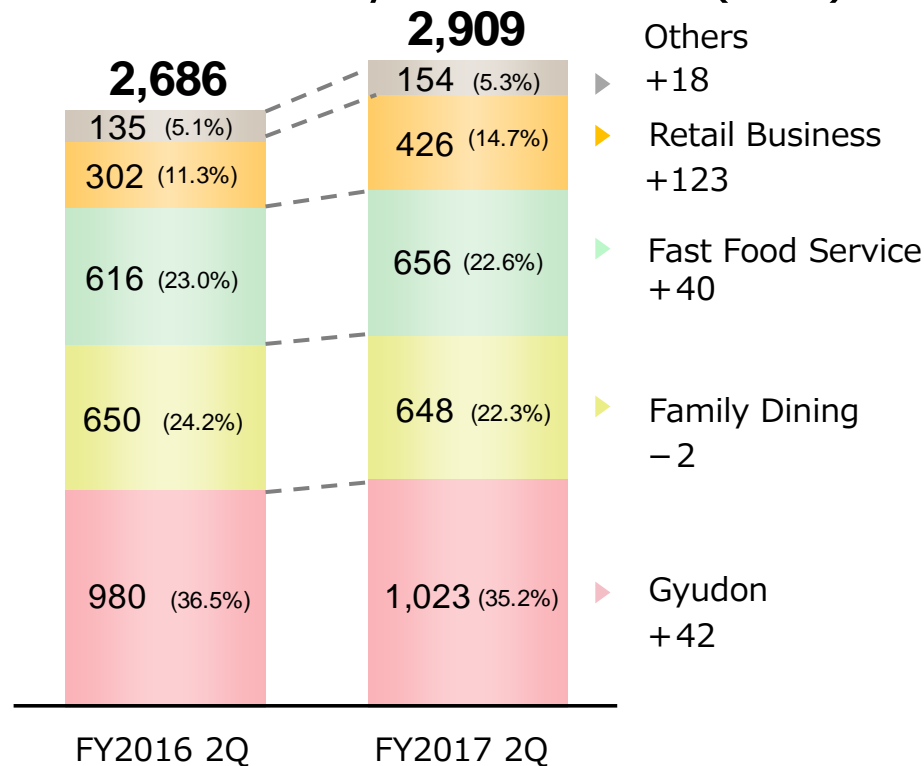
(Amounts less than one hundred million yen are disregarded.)

	FY2016 Q2	FY2017 Q2		
	Actual	Actual	Differences	YoY
Net Sales	2,686	2,909	+223	+8.3%
Cost of Sales	1,132	1,265	+133	+11.8%
(margin)	(42.2%)	(43.5%)	(+1.3%pt)	
SGA	1,447	1,543	+96	+6.7%
(margin)	(53.9%)	(53.1%)	(▲0.8%pt)	
Operating Profit	106	100	▲6	▲5.9%
(margin)	(4.0%)	(3.4%)		
Ordinary Profit	100	101	+1	+1.1%
(margin)	(3.7%)	(3.5%)		
Profit attributable to owners of parent	49	51	+1	+3.8%
(margin)	(1.8%)	(1.8%)		

Category Analysis : Sales

Financial Results for 2Q, FY2017 **ZENSHO**

■ 22.3billion yen increase (YoY) (Amounts less than one hundred million yen are disregarded.)



- **Retail Business**
 Sales contribution of Fresh Corporation
- **Fast Food Service**
 Opening of new stores of Hamazushi
- **Family Dining**
 Decrease in same store sales of each brand
- **Gyudon**
 Strong domestic same store sales
 Opening of new Sukiya restaurants in overseas.

※ () Sales composition

Balance Sheet

Financial Results for 2Q, FY2017

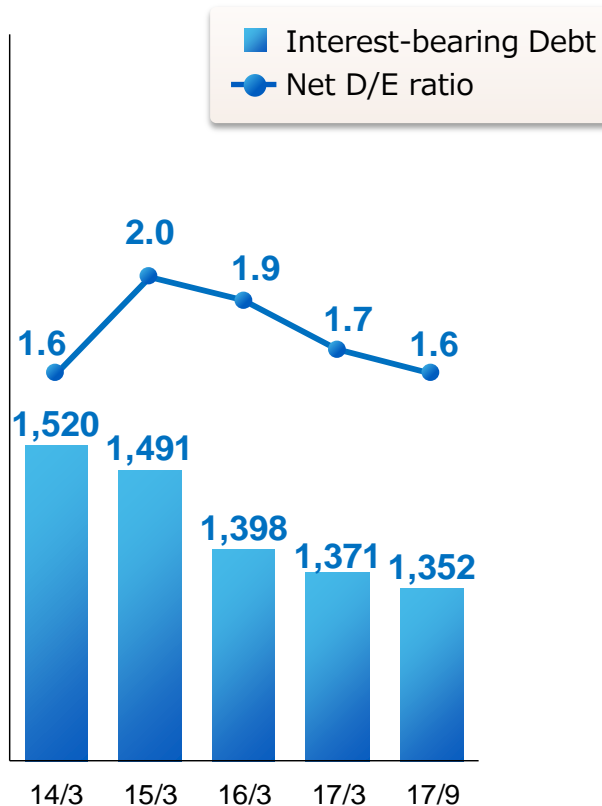


(Amounts less than one hundred million yen are disregarded.)

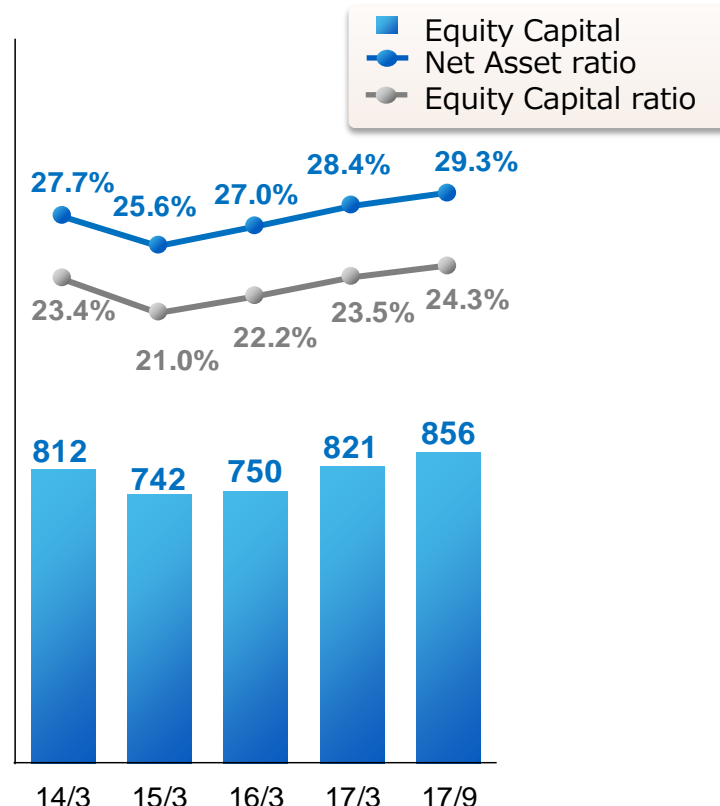
	Mar.31 /2017	Sep.30 /2017	Differences		Mar.31 /2017	Sep.30 /2017	Differences
Current Assets	684	714	+30	Interest-bearing Debt	1,371	1,352	▲19
Cash and Deposits	222	242	+19	Other Liabilities	697	715	+18
Other Current Assets	461	472	+10	Liabilities	2,068	2,068	▲0
Noncurrent Assets	2,204	2,208	+4	Shareholders Equity	676	714	+37
Tangible Assets	1,299	1,339	+39	Retained Earnings	219	257	+37
Intangible Assets	218	223	+4	Accumulated other comprehensive income	2	▲2	▲5
Total Investments and Other Assets	685	645	▲39	Non-controlling Interests	142	144	+2
Deffered Assets	0	0	▲0	Total Net Assets	821	856	+35
Total Assets	2,889	2,924	+34	Total Liabilities and Net Assets	2,889	2,924	+34

(hundred millions of yen)

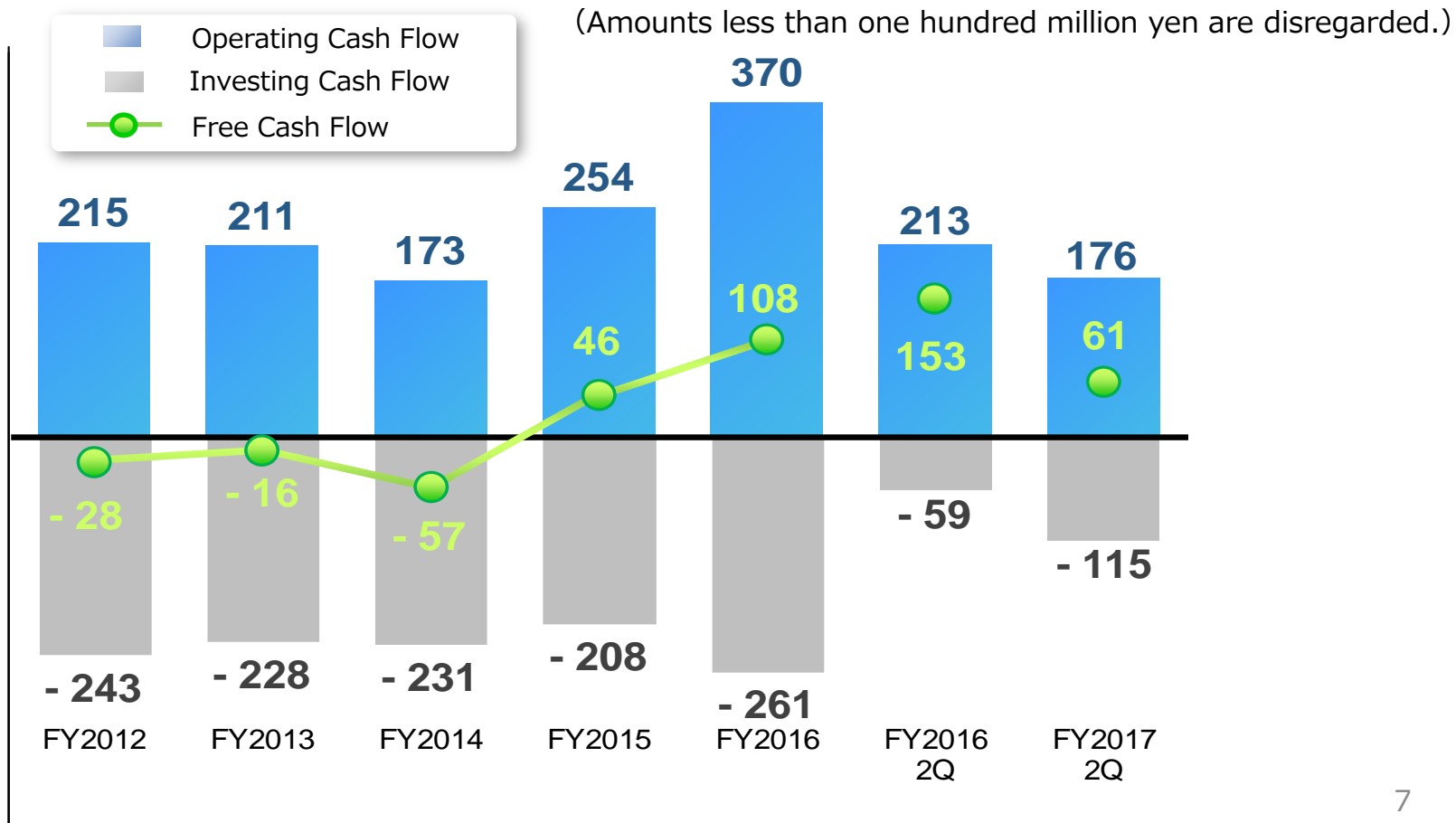
Interest-bearing Debt, D/E ratio



Net Assets ratio, Equity Capital ratio



Cash Flow



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